



東風 Tung Feng



Vol. 60

No. 19

14th November 2012

Last Week's Proceedings – 7th November, 2012

Pres. Nancy called the luncheon meeting in order at 1pm. She made a welcome back to the following members: Rtn Jason, PP Li, PP George, Rtn William, and PDG YK. PP John Kwok introduced his guest of Mr Raymond Ip and IPP Eric Chin introduced his guest, Ms Menty Yu of the Rotaractor Club of HKIE, who got an award in her first Rotary 10 km race (second runners-up in junior lady group) and admitted to the 2012 RYLR program as well.

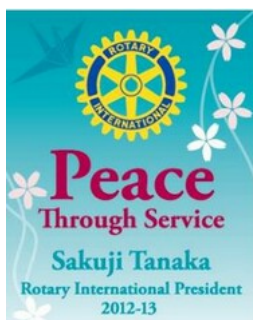
Pres. Nancy reported that the Club collected HK\$18,000 for the funds raising on the November 4 Rotary event for the 10km race. We had a few rewards for Rotaractor Henry for his spider-man costume dress up, for participation from both our Rotary Corporate Team and the HKCCSU Rotaractor Team (with 8 running teams and 30-people strong cheering team).

Pres. Nancy also announced that President Ronald from LNU Rotaractor Club would be nominated to join the Hawaii Peace Forum (subject to the selection process from District 3450 peace committee).

Pres. Nancy reported that Rtn Anthony and Rtn Morris would co-ordinate the Racing Night on November 7 and with 36 seats already filled up for Member Stand's Box E414. Also 8 members of RCHKIE had enrolled in the District Golf event on November 23 in Mission Hill.

Our vocational visit was on November 10 (Saturday) to the Eco Park, WEEE recycling center. Our AGM would be on November 21 (Wednesday) and to be chaired by PP Andrew.

The birthday boy was IPP Eric and his song leader was PP Hubert. SAA Jonah reported that the red box collection was HK\$2,100 – including a handsome contribution of HK\$500 from the birthday boy Eric.



THE ROTARY CLUB OF HONG KONG ISLAND EAST LTD.

香港東區扶輪社週報

Club 16340

District 3450

Chartered on 06 April, 1954 by Charter President

PDG (Uncle) John Yuen

PP Tajwar was delighted to perform a pleasant duty and to present the luncheon speaker of the day – none other than a vocational talk by our Rtn Morris Mak.

Rtn Morris Mak was educated in Illinois, USA for business studies and came back to Hong Kong for employment and into his family business in 2005. He got good experience in Shanghai and Nagoya and currently studying EMBA at Richard Ivey, University of Western Ontario. Now he was well settled down, happily married with a 7-month old baby boy.

Beginning in 1993, Rtn Morris started his project for Ying Tai Long Industrial Real Estate Development, located in Longhua, Shenzhen City of China. Currently Rtn Morris had completed two industrial parks in Longhua, one in development in Huizhou of Guangdong.

The normal business model for China industrial real estate development project would be such as:

- Purchase land, build standard factories, lease factories out (3~5yrs lease)
- Purchase land, build customize factories, lease out to that specific tenant only (10 yr lease)
- Purchase land, build customize factories, and sell it to that customer

Rtn Morris was successful to recruit some well known tenants in Shenzhen such as:

- Foxconn for OEM electronic products (Nokia & Apple etc)
- Mainetti for plastic and wooden cloth hangers (branded apparels)
- Winners for producing dummy cell phones for retail display etc.

According to Rtn Morris, his investment decision for industrial estate projects were of many-folds such as for:

- Land price and size
- Local government policy
- Work force availability
- Infrastructure (utility and transport etc)
- Other manufacturers around the area (attractiveness of neighborhood)
- Land restriction (business operations flexibility)
- Land value appreciation potential etc.

There were also some industrial estate project risk factors such as for

- Due diligence on potential tenants – just in case if the tenants defaulted to pay labour wages, the landlord could be at risk in footing its final bills!
- Environmental and safety hazards – such as for checking and precaution for building safety in fire exits, drive ways, workers' safety etc.

For such an interesting and informative vocational talk, the members thanked Rtn Morris in our usual manners, and Pres. Nancy presented him in a photo of himself in action and a souvenir.

PP John stood up to propose an auction of a golf book, after a few competitive bids, the final bid of HK\$700 went to PP John himself who presented his golf book as a token of appreciation to PDG Peter after paying the red box for his generous contribution.

Next week's program would be for Dr. Tony Loy to talk about his adventure in India, titled of "Palace on Wheels". Thereafter Pres. Nancy made a toast to RI coupled with HK Island East, and the members and guests stayed for a group photo after luncheon meeting adjourned.



Rotary Potpourri

Morris Mak

It was my first time at a Jockey Club race night at Happy Valley. All the excitement in the area was really a great experience. But the best part was experiencing with the HKIE Rotary Club.

The night started out not knowing what to expect. Going there by myself, my biggest concern was finding the correct venue! Good thing I was able to meet up with PP John Kwok at the main entrance and he made sure we got to the right venue.

The venue was beautiful; great view of the race course, fine table settings, and very nice wine. The best part was enjoying all these fine things with the familiar faces of HKIE Club. Members from the Shouson Hill Club and guests of President Nancy were there as well, which made it that much more exciting.

The night started out slow, with small chit chats and drinks. When the races were 5 minutes away, the small chit chats turned into serious talk such as "Which horse are you picking?" or "This horse is HOT!" I even got into it and placed a few bets of my own. When I didn't bet, cheered for the fellow members that did. The best part was that no matter win or lose, everyone ended with a smile on their face.

My wife Adele came in a little late and was able to join the action after the first race. This was her first time joining a Rotary Event. On her way back home she told me "Morris, I am glad that you joined the Rotary Club not only it makes you come back to Hong Kong more often, but you are also surrounded by really good people".

Written by Morris Mak


LAUGH FOR THE WEEK

THOUGHTS AND OBSERVATIONS

I just took a leaflet out of my mailbox, informing me that I can have sex at 79.
 I'm so happy because I live at number 71
 so it's not too far to walk home afterwards.
 And it's the same side of the street.
 I don't even have to cross the road!



<u>Year 2012 -2013</u>					
President	President Elect	Secretary	Treasurer	Ex-Officio	
Nancy Yee	Jonathan Lamport	Stacy Ho	Dr. Dennis Wat	Dr. Eric Chin	
Directors:					
John Kwok	Dr. Rudy Law	Andy Wong	Heman Lam	Norman Lee	William Wong
Service Chairs:					
Dr. George Leung	Eddy Wong	Laurence Chan	Anthony Kwong	Colin Chau	Kevin Leung
Sharon Lamport	Nelson Tse	Terry Tsang	Jonah Cheung	Teresa Ho	William Wong
Advisors:					
Peter Hall	Y.K. Cheng	Dr. Hubert Chan	PP Council Rep.	Andrew Chen	

Club postal address: P.O. Box 47064, Morrison Hill Post Office, Hong Kong
Club website: <http://hkie.rotary3450.org>
Make-up cards to Club Secretary: Ms Anne Ng
c/o Li, Tang, Chen & Co., 10/F, Sun Hung Kai Centre, 30 Harbour Road, Wanchai, Hong Kong
 Tel : (852) 2827 8663 (ext.176) Fax : (852) 2827 5086

ROTARY CLUB OF HONG KONG ISLAND EAST MEETS EVERY WEDNESDAY, 12:30 p.m.

Luncheon Meeting - 07 November, 2012 Rotary Club of HK Island East



PDG Uncle Peter Hall, Guest Speaker - Rtn. Morris Mak
& Pres. Nancy Yee



IPP Eric Chin, PP Andy Wong
& PP Tajwar Shadikan



PP Eddy Wong, PP David Li
& Rtn. Freddy Wu



PP Uncle John Kwok, Rtn. Freddy Wu
& Dir. William Wong



SAA Jonah Cheung, Rtn. Peter Yeung & Hon. Tres.
Dennis Wat



PDG YK Cheng & PP Norman Lee



Rtn. Tony Loy & PP Uncle John Kwok



Dir. Anthony Kwong & PP Andy Wong



Rtn. Jason Chiu & PP George Leung



PP Norman Lee & PP Hubert Chan



Rotaractor - Menty Yu
& visiting guest - Raymond Ip



This week's birthday boy is IPP Eric Chin
& PP Hubert Chan led the birthday Song



PP Tajwar Shadikan introduced this week's speaker



Rtn. Morris Mak gave us a talk about his vocation



Pres. Nancy Yee presented a photo in action and a club souvenir to thank Rtn. Morris' talk



PP Uncle John Kwok auctioned a golf book which was donated by PP David Li as a gift to PDG Uncle Peter Hall



Group photo with members, visiting Rotarians & guests

Racing Night - 07 November, 2012

Rotary Club of HK Island East





Visit to RC of Hong Kong South 08 November 2012



PP Uncle John Kwok, IPP Eric Chin, PP Norman Lee & Rtn. Carl Yau
visited RC of HK South

Annual Speech Day - Wah Yan College Hong Kong 08 November 2012



PP Uncle John Kwok & Pres. Nancy Yee
With this year's winner of Peter Hall's award,
Chan Pak Him



Pres. Nancy Yee & PP Uncle John Kwok with
Principal Tam & teacher