



東風



**TUNG FENG**

香港東區扶輪社週報 THE ROTARY CLUB OF HONG KONG ISLAND EAST

### What Happened at Our Meeting

on

10th March, 2004

Pres. Henry opened the meeting a little early because we have a long program today. First we welcome the visiting Rotarians and guest. We welcomed two club presidents. First, Pres. Howard Lok (HKH), Pres. William Fong Yan (HKN), Vice President Dobias Doeringer (HKS), President-Elect Theresa Chan (HKH), Vice President Boey Lau (HKN), PP Lawrence Lam (HKN), Rtn Benny Tam (HKH), Rtn. Dr. John Hulpke (Shanghai), & our guest speaker was Mr. Paul Chan.

Because of our golf prize presentation we started our meeting at 1:10 PM. We invited PP Li to do the presentation. He started from the bottom of the list starting with-

The third lowest gross scores won by PP's John IV & Tajwar Shadikhan joint winners (HKIE).

The second lowest gross score was PP David Li. T

The lowest gross score was won by VP Boey Lau (HKN).

The closest to the pin in the front nine was PP Hubert Chan (HKIE) and the back nine was won by Rtn Hubert Ng (HKH).

The longest drive in the front nine was won by PP David Li (HKIE) and the back nine was won by VP Boey Lau.

The lowest front nine net score was won by VP Boey Lau (HKN).

The lowest back nine net score was won by PP David Li (HKIE).

The third lowest net score was won by PP Tajwar Shadikhan (HKIE)

The second lowest net score was won by PP Hubert Chan (HKIE).

The lowest net score was won by PP Lawrence Lam (HKN).

The Booby prize was won by PP Kennedy Tang (HKH).

Most improved golfer award was Rtn Andy Wong (HKIE).

Best Dressed golfer was VP Dobi Doeringer (HKS).

The closest to the fairway edge was won by PE Rudy Law, PP John Kwok, PDG Peter Hall.

The final standing is as follows:

Name	gross	handicap	net	position gross	position net
Boey Lau	90	15	75	1	6
David Li	92	17	75	2	6
John Kwok	93	25	68	3	(1)
Tajwar Shadikhan	93	20	73	3	4
Hubert Chan	100	30	70	5	3
George Leung	100	20	80	5	11
Lawrence Lam	103	35	68	5	1
Peter Hall	106	27	79	8	10
Hubert Ng	106	32	74	8	5

Andy Wong	109	32	77	10	9
Tobi Doeringer	113	37	76	11	8
Kennedy Tang	120	35	85	12	12
Rudy Law	139	42	97	13	13

We then go on to our normal program which is the introduction of the guest speaker by Rtn. Kishu. He introduced Mr. Paul Chan of Dale Carnegie Training which had a rather long history in Hong Kong. They are responsible to train many of the Hong Kong people including one graduate among us who is the first one trained by them. He is a PDG. He didn't go as far as to mention his name. But he is sitting here among us. Kishu himself was the second batch of graduates from this organization. He then ask Mr Chan to come up to speak on the subject "How To Say To Get What You Want".

He started by asking us a question. " If you want to use the telephone and there is a long line of people waiting for their turn to use the phone. How will you ask the people to let you use the phone first?"

In a research done using two different approach.

One was. " Please may I use the phone first? My mother called me and I have to telephone her back." How will you rate this approach? What do you guess the success rate of your approach will be in terms of points. How many? 18%? A survey shows that you will only have a 58% chance of success.

If you would like to succeed you should use the "Magic Formula" as envisioned by Dale Carnegie. That is when you ask someone to do something for you or to help you, you must give the request in the correct sequence.

First you must give the incidents first. Your personal experience or facts comes first. Then second ask your request next.

For example "My mom just called me, obviously she is in trouble, and I need to call her back. May I use the phone first?. What do you think the success rate is now. It will be 83% .

So the next time you want to ask some one for favor you should remember to use the Magic Formula.

Mr. Chan very kindly offer to answer some questions.

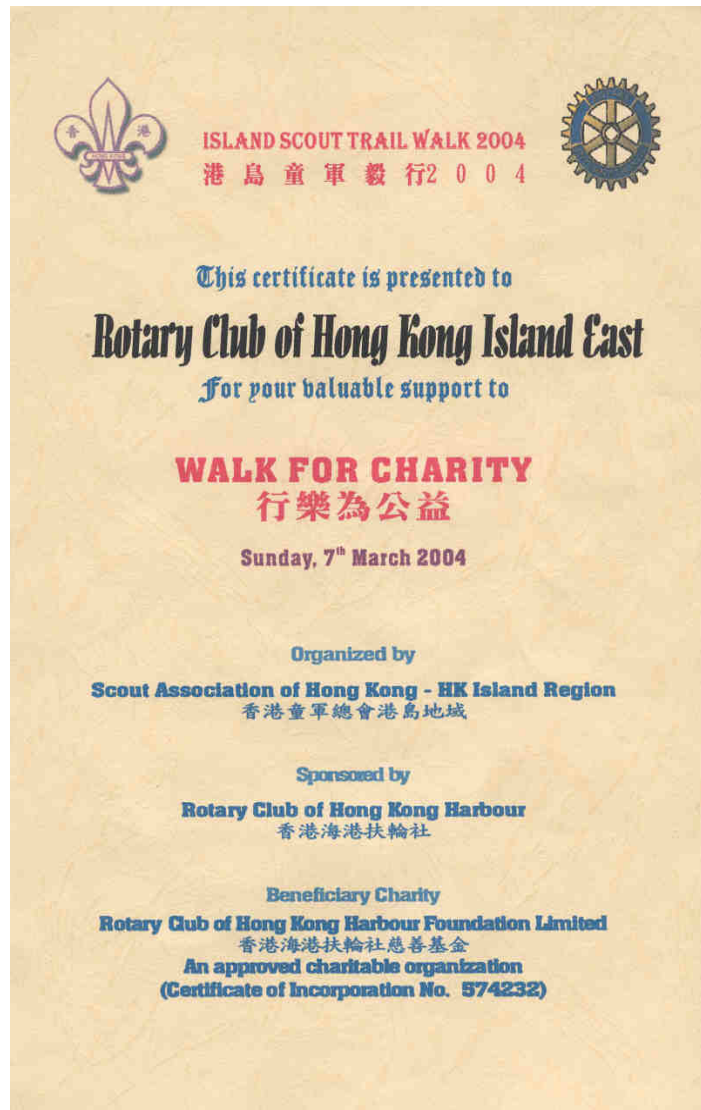
There was a lucky draw for a book given by the speaker which was a book titled "A Quick & Easy Way to be an Effective Speaker" won by PP Stephen Liu.

Dir Jason thank the speaker.

Pres. Henry thank everyone and closed the meeting by proposing a toast to RI coupled with the Rotary Clubs of HK North, South, and HKHarbour.

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### Rotary Information



**We received this scroll for our support of the project of our baby club The Rotary Club of Hong Kong Harbour.**

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#### Acknowledgment

(an email from pp Warren Wilson)

Friends,

Thank you for your kind messages following Jill's passing. I miss her terribly but am helped immensely by wonderful support from family and friends. Jill was known and loved by many people in all parts of the globe and the response to her death has been overwhelming. A fitting tribute to a great lady of character, style and charm.

Jill and I celebrated 40 years of marriage last October. How fortunate was I to have been her partner for all this time. She showed enormous courage with her battle with Melanoma cancer first diagnosed in December 2000. Jill remained positive till the end.

We will all miss her greatly. My thanks once again for your kind words.  
Kind regards.

Warren Wilson  
Burnside SA 5066  
Australia

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### **Joke & Cartoon**

A man is driving down a deserted stretch of highway when he notices a sign out of the corner of his eye....It reads:

**SISTERS OF ST. FRANCIS  
HOUSE OF PROSTITUTION  
10 MILES**

He thinks it was a figment of his imagination and drives on without a second thought.....Soon he sees another sign, which says:

**SISTERS OF ST. FRANCIS  
HOUSE OF PROSTITUTION  
5 MILES**

Suddenly, he begins to realize that these signs are for real.... Then he drives past a third sign saying:

**SISTERS OF ST. FRANCIS  
HOUSE OF PROSTITUTION  
NEXT RIGHT**

His curiosity gets the best of him and he pulls into the drive.... On the far side of the parking lot is a stone building with a small sign next to the door reading:

**SISTERS OF ST. FRANCIS**

He climbs the steps and rings the bell.... The door is answered by a nun in a long black habit who asks, "What may we do for you, my son?"... He answers, "I saw your signs along the highway, and was interested in possibly doing business.".....

Very well, my son. Please follow me." ... He is led through many winding passages and is soon quite disoriented....

The nun stops at a closed door and tells the man, "Please knock on this door".....

He does as he is told and another nun in a long habit, holding a tin cup answers the door.... This nun instructs, "Please place \$100 in the cup, then go through the large wooden door at the end of the hallway".....

He gets \$100 out of his wallet and places it in the second nuns cup.... He trots eagerly down the hall and slips through the door, pulling it shut behind him..... As the door locks behind him, he finds himself back in the parking lot, facing another small sign:

**GO IN PEACE YOU HAVE JUST BEEN SCREWED BY THE SISTERS OF ST.  
FRANCIS. SERVES YOU RIGHT, YOU SINNER**

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**Photographs of our Meeting  
on  
10th March, 2004**



Our group photograph for the 50th anniversary bulletin.



Mr. Paul Chan addressed us on the course concept of Dale Carnegie Training



Pres Henry received a token of appreciation from Pres. Howard Lok (HKH) for our support to their charity walk event last Sunday.



Birthday boy of the day is our Director Jason Chiu.



PP Stephen thanked our speaker Mr. Paul Chan for winning the prize draw of a book.



Pres. Henry exchanged banner with Rtn. John Hulpke (Shanghai Provisional Club)



PP John shared the good time with Rtn Tony, PP Stephen, PP Tim & Rtn Heron.



PP Hubert enjoyed the company of VP Tobi (HKS), Pres. Howard, Rtn Benny & PE Theresa (HKH).



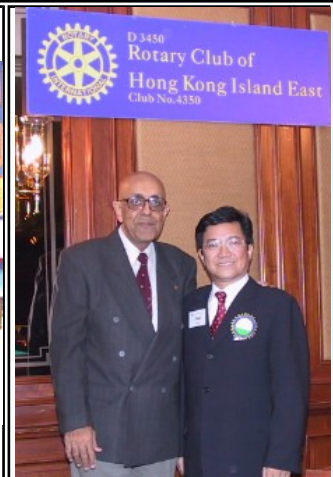
PP Lawrence, VP Boey & Pres. William Fong (HKN) joined our Rtn Andrew, Jason & PP Li.



PDG Unde Peter, PP John & Pres. Henry took a photo with our visiting Rotarians from HK North.



Group Photo of PDG Uncle Peter, Pres. Henry and visiting Rotarians and guest on March 10, 2004



Rtn Kishu (Dale Carnegie graduate) joined Mr. Paul Chan for a photo.

## The prize presentation of the Rotary Friendship Golf Tournament 2004



PP Lawrence Lam (HKN) Champion of Rotary Friendship Golf Tournament.



PP Hubert received the Second lowest net score (1st runner-up).



PP Li presented the Cutter & Buck golf towel to PP John as our event sponsor.



PP John presents lowest net front 9-hole award to VP Boey (HKN) & the lowest net back 9-hole award to PP Li.



PP John presented VP Boey (HKN) for his lowest gross score award.



PDG Peter presented PP John an award for his third lowest gross score.



PP John presented an award of second lowest gross score to PP Li.



PP Hubert received the closest to the pin award (front9).



PP John presents the longest drive award to PP Li (front 9); VP Boey Lau of HKN (back 9).



VP Tobi (HKS) was awarded the best dress golfer of the day.



Rtn Andy got the most improved golfer award



PDG Unde Peter got the closest to the fairway edge award.