



東區



Tung Feng

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30th October, 2002

What Happened Last Week

President Chris opened the luncheon meeting and P.P. Henry reported unexpectedly that there was no visitor and guest. Sergeant-in-charge Paul reported that the total contribution was \$1,300. President Chris then presented various District Conference photos and commented that it was a good fellowship.

Rudy then introduced the speaker-of-the-day, Dr. Fai Wong. Fai is currently a director and general manager of Sammy's Kitchen group of companies. Sammy's Kitchen Group has been established for 9 years and has currently 80 staff employed in the Sales and Marketing and also logistic areas. There are around 300 manufacturing staff in the PRC. He received a Ph.D. in applied Economics from the University of Minnesota in 1985. He is also a part time member of the HKSAR Central Policy Unit.

In a nutshell, Fai shared with us his experience of running a small to medium enterprise in Hong Kong.

- 1) Inability for SMEs to attract and retain high quality staff.
- 2) Staff may not do the job appropriately (e.g. lack of leadership and analytical skills).
- 3) Staff may lack job satisfaction, motivation and team working spirit.

To counteract these difficulties, Fai's company adopts a number of measures:



THE ROTARY CLUB OF HONG KONG ISLAND EAST

香港東區扶輪社週報

Club 4350

District 3450

Chartered on 6 April, 1954 by Charter President
PDG (Uncle) John Yuen

- 1) Provide incentives (e.g. commission, bonus and promotion). One thing to note is that SMEs are unlikely to cut wages in bad times.
- 2) Enhanced communications (e.g. more meetings, relocation, and reassignment).
- 3) Provide training (e.g. Role-play acts, peer-to-peer, factory visit, exhibitions and external training).
- 4) Simply and standardize internal procedures.

In addition to internal operational measures, Fai suggested that the Government can also play its part by:

- 1) Organizing more training programs.
- 2) Standardizing skill assessment (e.g. English or Maths.)
- 3) Offering more part time and vocational training
- 4) Recognizing and promoting e-learning.

Rtn. Andy then thanked the speaker in our usual way. P. Chris then closed the luncheon meeting with a toast to HKIE.



November Birthday Boys

Tim L. Lui	Nov 05
Paul K.C. Chan	Nov 09
Eddy Chi Wing Wong	Nov 20
James Man-Hon Wu	Nov 20

Rotary Information

Rotary Countries are expanding - East Timor is the 164th Rotary Country.

The Rotary Club of Dili, newly independent East Timor's first, was chartered on 11th September 2002, bringing the number of countries in the Rotary family to 164. David Boyce is the charter president of the 32-member club. Like its sponsor Rotary Club of Darwin, Northern Territory, Australia, the new club is in district 9550.

East Timor (now officially known as Timor Leste) became independent on 20th May, since 1999, Australian Rotarians have participated in efforts aimed at assisting Timor Leste's 800,000 citizens to reconstruct after decades of armed conflict and centuries of foreign occupation. Many Rotary clubs are pitching in to help through World Community Service projects.

For example, The Rotary Club of Wandin, Victoria, Australia, recently delivered a fire truck to the Timor Leste town of Baucau after a grueling six days of driving by a crew of Rotarians. On arrival, the three volunteers trained local firefighters in the use of the refurbished truck and helped to construct houses, community centers, schools and orphanages. Through a previous effort, the Wandin club sponsored a clear water project in the city.

The East Timorese have suffered enough - they need our help, said crew member Richard Scott. It is our intention to organize another crew and another truck for Timor later on this year. Appealing for the support of more Rotary clubs, the Wandin Rotarian explained that the impact of these efforts very much depends on the level of funding available.

LAUGH FOR THE WEEK

A man is getting into the shower just as his wife is finishing up her shower when the doorbell rings. After a few seconds of arguing over which one should go and answer the doorbell, the wife gives up, quickly wraps herself up in a towel and runs downstairs. When she opens the door, there stands Bob, the next-door neighbor. Before she says a word, Bob says, "I'll give you \$800 just to drop that towel that you have on". After thinking for a moment, the woman drops her towel and stands naked in front of Bob. Bob has a close look at her for a few seconds, hands over \$800 and quietly leaves. Confused, but excited about her good fortune, the woman wraps back up in the towel and goes upstairs. "Who was that?" "It was Bob the next door neighbour," she replies.

"Great," the husband says, "did he say anything about the \$ 800 he owes me?"

MORAL OF THE STORY: Share critical credit information with your stakeholders to prevent avoidable exposure!



YEAR 2002-2003

Rotarian PP Gordon Lu	Vice President Rudy Lau	President Elect Henry Chan	President Chris How	Secretary Bobby Wong	Treasurer Clark Lu	Advisor PDG Peter Hill
Members: PP John Kwok	PP George Leung	Lawrence Chan	Paul Chan	Jason Chan	Danny Kilis	PP Council Rep PP Tim Lui

Club postal address: P.O. Box 47064, Morrison Hill Post Office, Hong Kong

Club website: <http://www.rotary.org.hk/hongkong-island-east>

Make-up cards to Club Secretary: Ms Annie Ng

c/-Li, Tang, Chen & Co., 10/F, Sun Hung Kai Centre, 30 Harbour Road, Wanchai, Hong Kong

Tel: (852) 2827 8663 (ext. 176) Fax: (852) 2827 5086

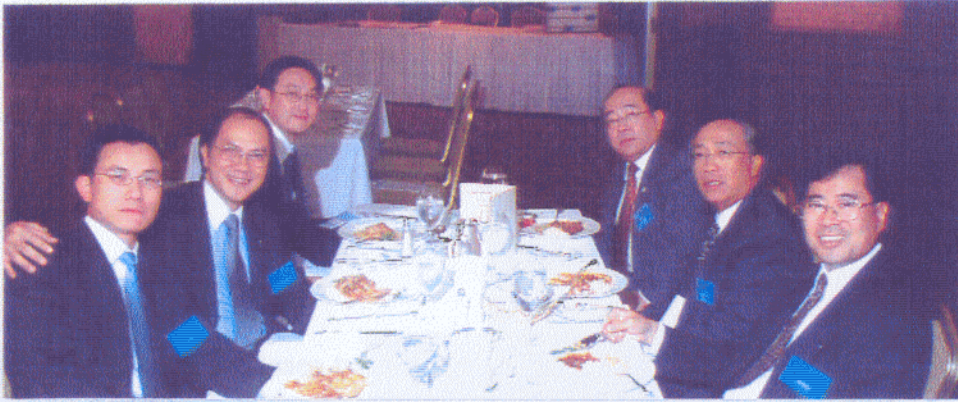
Bulletin Editor: Danny Kilis

Tel: (852) 2888 8904

Fax: (852) 2962 5505

E-mail: danny.kilis@pccw.com

ROTARY CLUB OF HONG KONG ISLAND EAST MEETS EVERY WEDNESDAY, 12:30 p.m. AT EXCELSION HOTEL, CAUSEWAY BAY



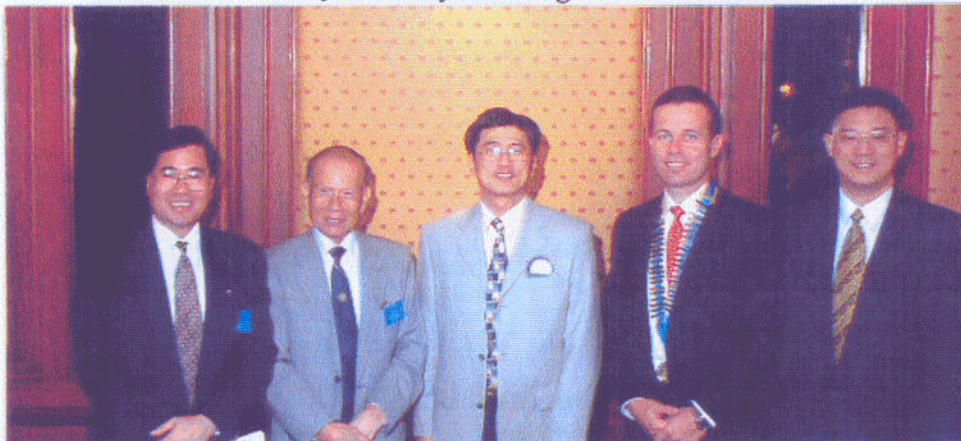
Very friendly group of Rotarians enjoying the meeting. (L to R) Hon. Tres. Clark, Director Laurence, Rtn's Andy, Robert, PE Henry & IPP Stephen.



Another table of Rotarians (L to R) Danny, Dr. Tony, PP Tim, Rtn's Alex & Kenny all very serious.



Finally, a table of very serious Rotarians (L to R) Heron, Director Jason, Rtn. Andrew II, PP's C. Y., Hubert & VP Rudy. Nobody is eating!?



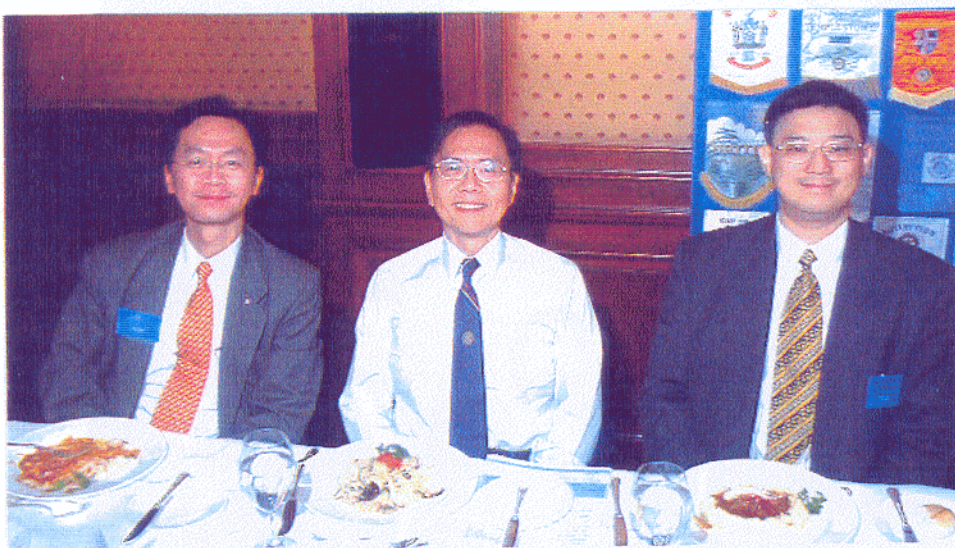
Group Photo of our guest speaker with PDG Uncle Peter, Pres. Chris & Rotarians on 23rd October, 2002.



Our guest speaker today was Dr Fai Wong, General Manager & Director of Sammy's Collection who talked about Retail Shop Staff Training & Development.



At The left Head table were PDG Uncle Peter, guest speaker Dr. Wong & Pres. Chris.



At the right head table were seated Hon. Sec Eddy, Rtn's John V & Director Paul smiling for the camera.